

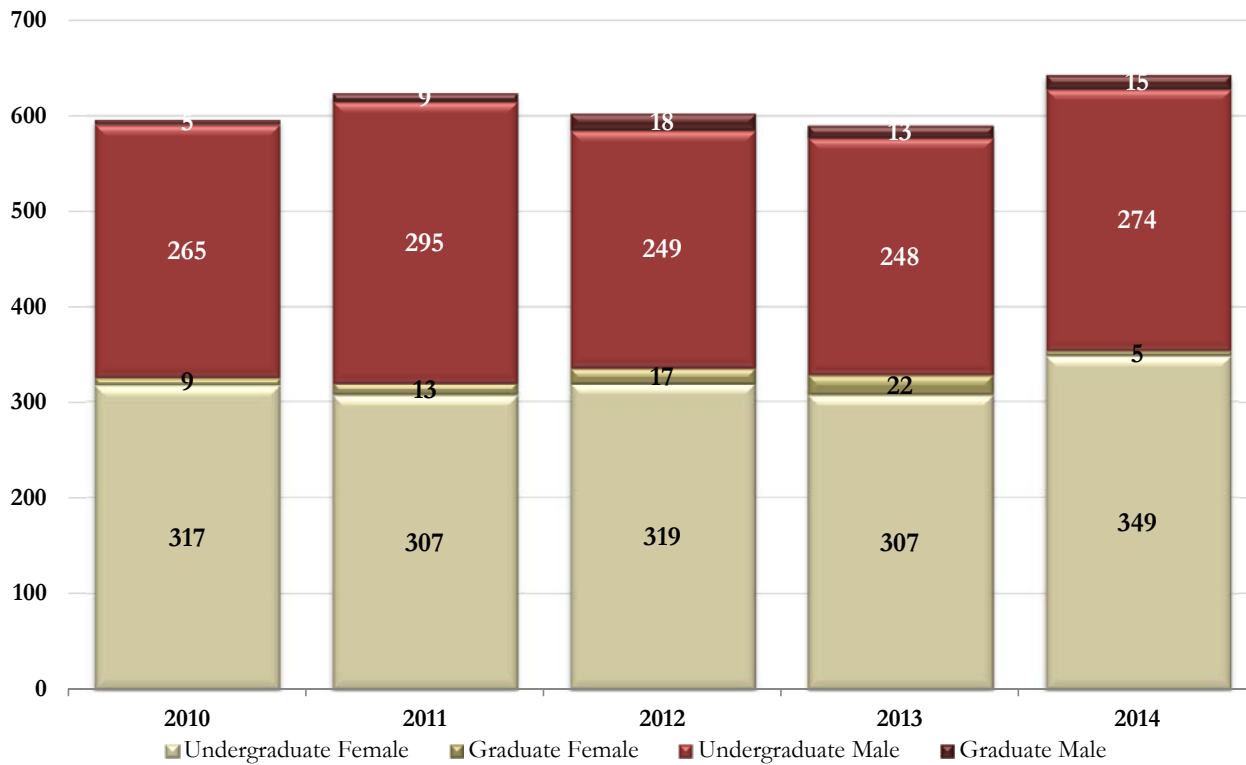
**College of Business  
Department of Marketing  
Degree Programs**

<b>Major Name</b>	<b>Major Code</b>	<b>Academic Plan Code</b>	<b>CIP Code</b>	<b>Degree Offered</b>
Marketing	211315	MARKETNGPD	520101	Doctorate
<b>Major Name</b>	<b>Major Code</b>	<b>Academic Plan Code</b>	<b>CIP Code</b>	<b>Degree Offered</b>
Marketing	216710	MARKETNGBS	521401	Bachelor of Science
Marketing	216710	MARKETNGMS	521401	Master's
<b>Major Name</b>	<b>Major Code</b>	<b>Academic Plan Code</b>	<b>CIP Code</b>	<b>Degree Offered</b>
Professional Sales	216711	PROSALESBS	521401	Bachelor of Science
<b>Major Name</b>	<b>Major Code</b>	<b>Academic Plan Code</b>	<b>CIP Code</b>	<b>Degree Offered</b>
Retail Management	216712	RETLMGMTBS	521401	Bachelor of Science

*Source: Degree Program Inventory, FSU and SUS*



College of Business  
 Department of Marketing  
 Enrollment by Fall Semester



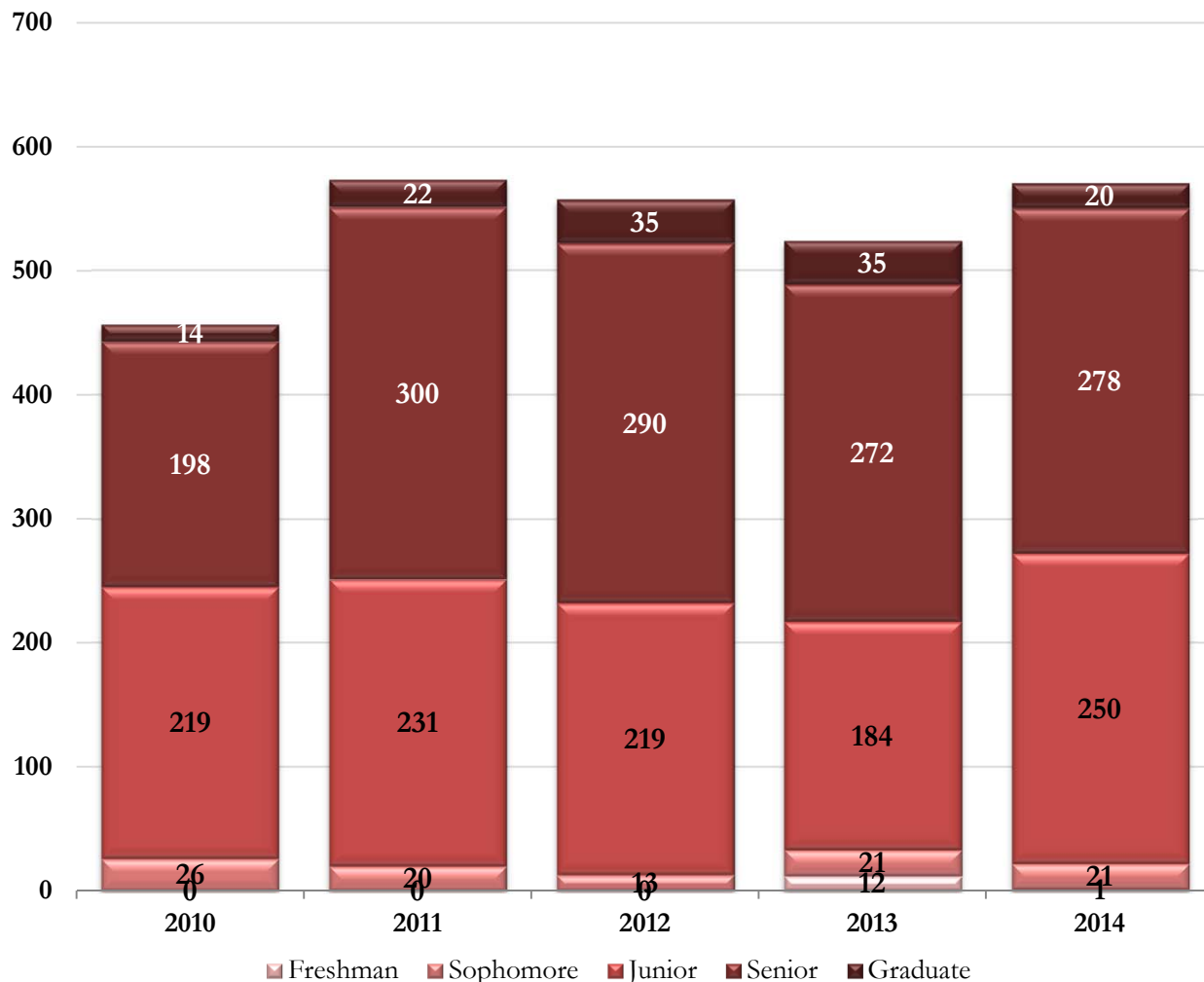
Department of Marketing

	Fall 2010		Fall 2011		Fall 2012		Fall 2013		Fall 2014	
	UG	G	UG	G	UG	G	UG	G	UG	G
<b>Department of Marketing</b>	<b>582</b>	<b>14</b>	<b>602</b>	<b>22</b>	<b>568</b>	<b>35</b>	<b>555</b>	<b>35</b>	<b>623</b>	<b>20</b>
<b>Female</b>	<b>317</b>	<b>9</b>	<b>307</b>	<b>13</b>	<b>319</b>	<b>17</b>	<b>307</b>	<b>22</b>	<b>349</b>	<b>5</b>
American Indian/Native Alaskan	0	1	1	0	2	0	1	0	2	0
Asian	6	0	8	0	7	0	7	1	3	0
Black	22	1	19	3	17	1	17	1	17	0
Hispanic	54	1	43	1	43	2	51	5	67	1
Native Hawaiian or Pacific Islander	0	0	0	0	0	0	2	0	1	0
White	221	5	221	7	232	12	209	13	239	3
Non-Resident Alien	9	0	6	1	5	1	12	1	11	1
Two or More Races	3	0	4	0	9	0	3	0	6	0
Not Reported	2	1	5	1	4	1	5	1	3	0
<b>Male</b>	<b>265</b>	<b>5</b>	<b>295</b>	<b>9</b>	<b>249</b>	<b>18</b>	<b>248</b>	<b>13</b>	<b>274</b>	<b>15</b>
American Indian/Native Alaskan	0	0	0	0	1	0	2	0	1	0
Asian/Pacific Islander	7	0	7	1	3	0	5	1	5	0
Black	13	1	10	2	5	2	4	3	8	2
Hispanic	36	1	44		38	2	39	0	41	0
Native Hawaiian or Pacific Islander	0	0	0	0	0	0	0	0	0	0
White	199	3	219	6	184	14	186	7	212	9
Non-Resident Alien	2	0	6	0	7	0	7	2	3	4
Two or More Races	2	0	3	0	6	0	3	0	2	0
Not Reported	6	0	6	0	5	0	2	0	2	0

UG = Undergraduate; G = Graduate (includes PhD)

Source: Fall Preliminary Student Instruction Files (SIFP)

College of Business  
 Department of Marketing  
 Enrollment by Fall Semester  
 Major Description: Marketing

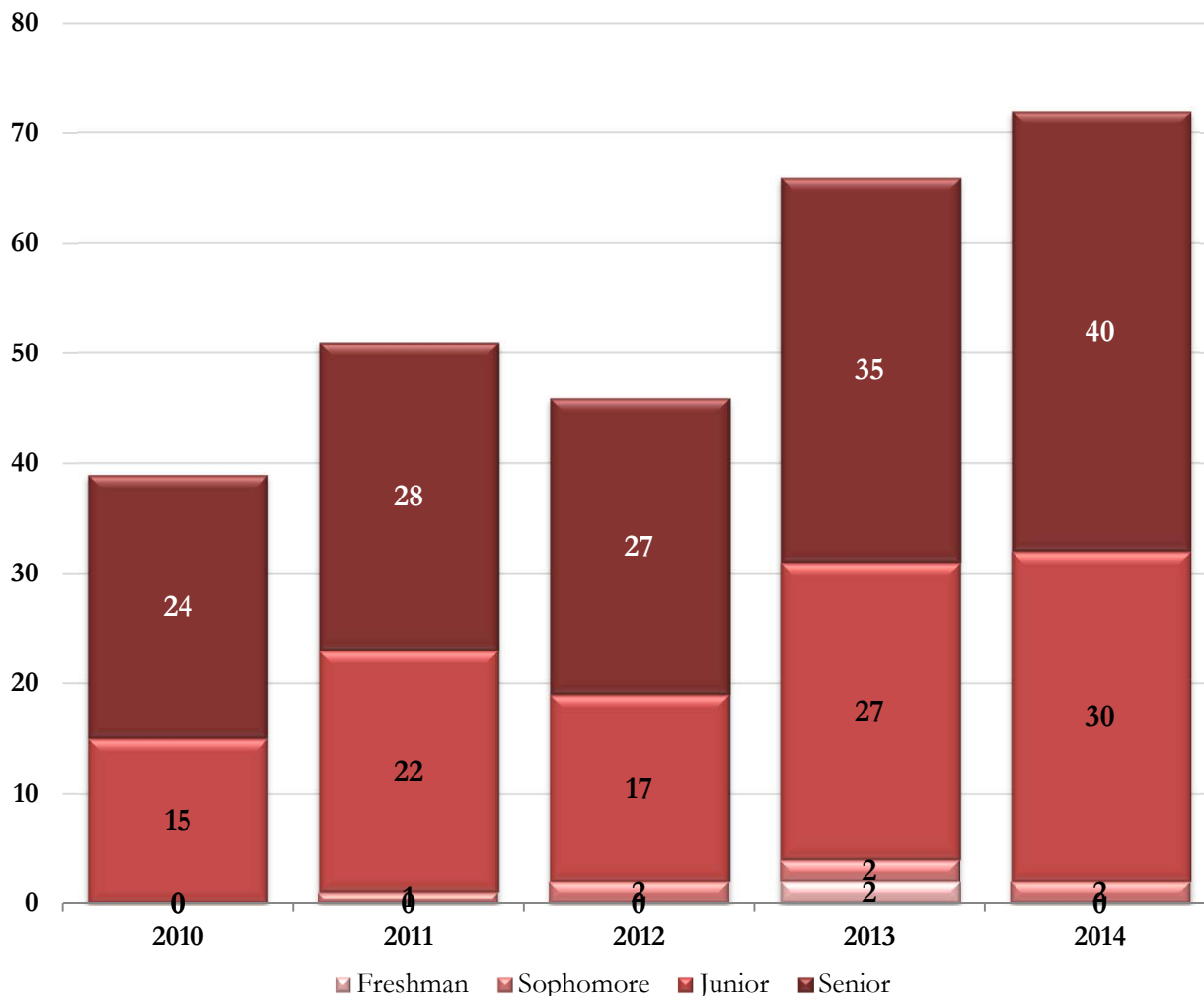


	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014
<b>Marketing</b>					
<b>Undergraduate</b>	<b>443</b>	<b>551</b>	<b>522</b>	<b>489</b>	<b>550</b>
Freshman	0	0	0	12	1
Sophomore	26	20	13	21	21
Junior	219	231	219	184	250
Senior	198	300	290	272	278
<b>Graduate</b>	<b>14</b>	<b>22</b>	<b>35</b>	<b>35</b>	<b>20</b>
Graduate - Masters	1	14	24	24	9
Graduate - Doctorate	13	8	11	11	11
<b>Total for Major</b>	<b>457</b>	<b>573</b>	<b>557</b>	<b>524</b>	<b>570</b>

Source: Fall Preliminary Student Instruction Files (SIFP)

College of Business  
 Department of Marketing  
 Enrollment by Fall Semester

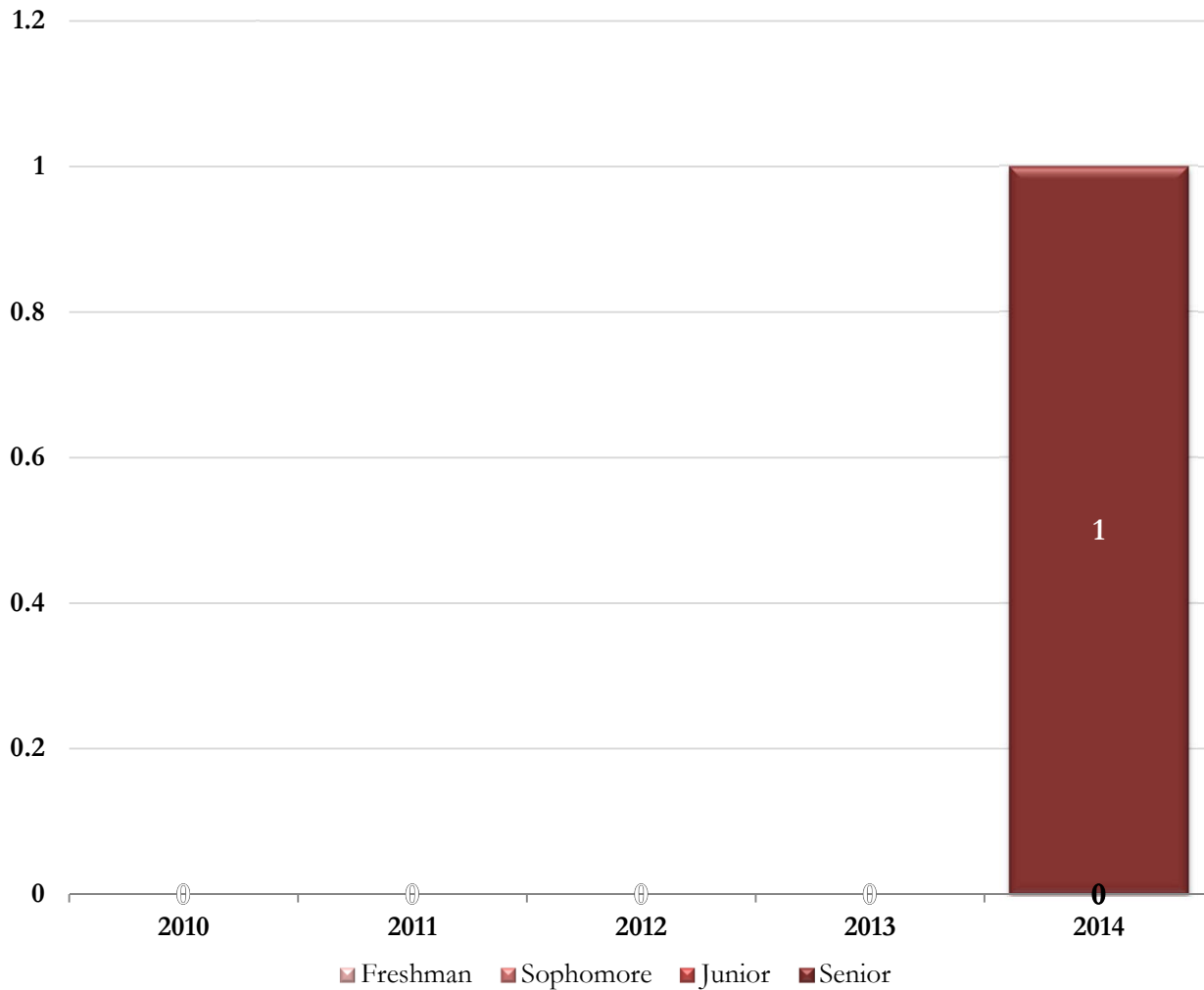
Major Description: Professional Sales



	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014
<b>Professional Sales</b>					
<b>Undergraduate</b>	<b>39</b>	<b>51</b>	<b>46</b>	<b>66</b>	<b>72</b>
Freshman	0	0	0	2	0
Sophomore	0	1	2	2	2
Junior	15	22	17	27	30
Senior	24	28	27	35	40
<b>Graduate</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Graduate - Masters	0	0	0	0	0
Graduate - Doctorate	0	0	0	0	0
<b>Total for Major</b>	<b>39</b>	<b>51</b>	<b>46</b>	<b>66</b>	<b>72</b>

Source: Fall Preliminary Student Instruction Files (SIFP)

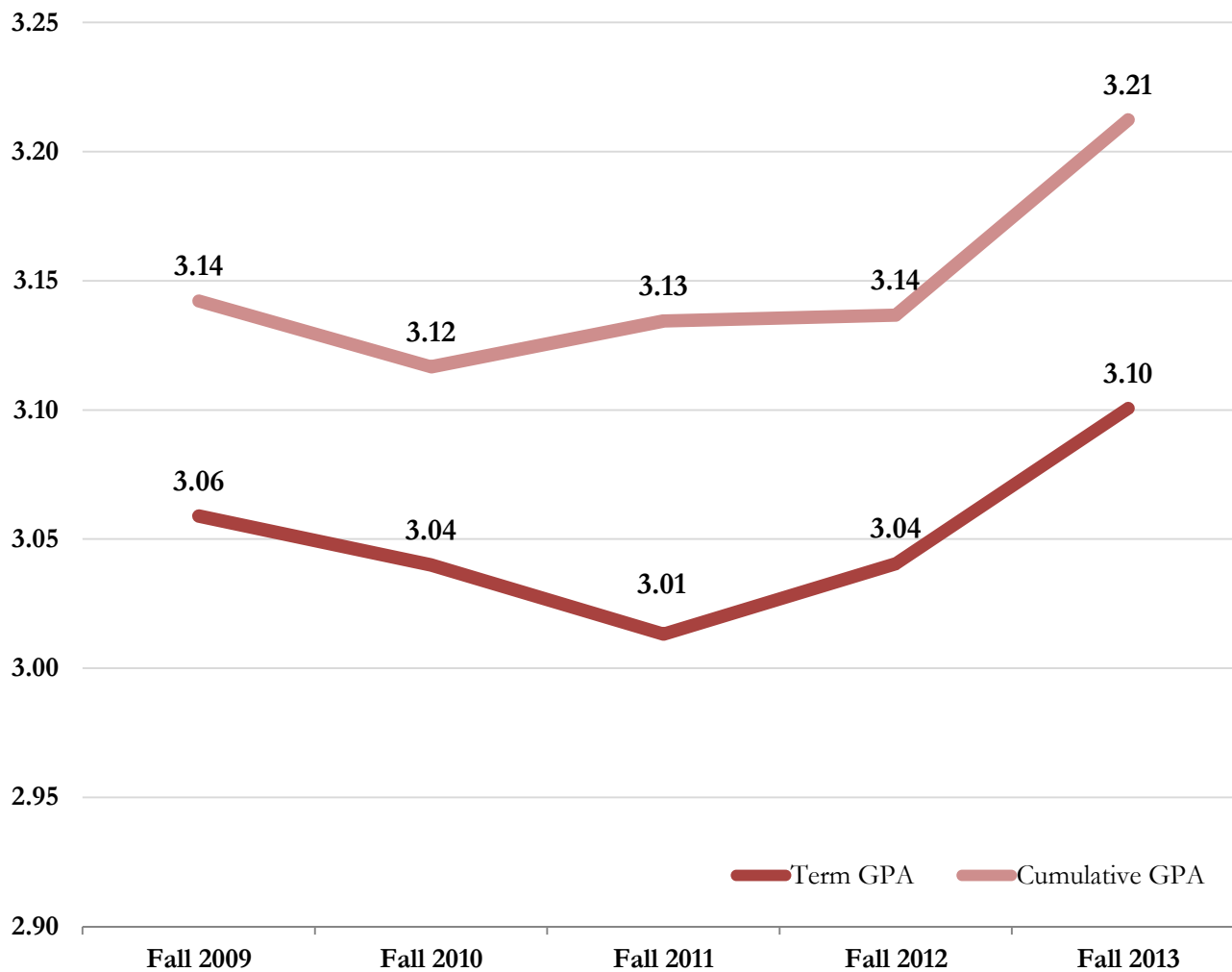
College of Business  
 Department of Marketing  
 Enrollment by Fall Semester  
 Major Description: **Retail Management**



	Fall 2010	Fall 2011	Fall 2012	Fall 2013	Fall 2014
<b>Retail Management</b>					
<b>Undergraduate</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>
Freshman	0	0	0	0	0
Sophomore	0	0	0	0	0
Junior	0	0	0	0	0
Senior	0	0	0	0	1
<b>Graduate</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
Graduate - Masters	0	0	0	0	0
Graduate - Doctorate	0	0	0	0	0
<b>Total for Major</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>

Source: Fall Preliminary Student Instruction Files (SIFP)

College of Business  
 Department of Marketing  
 College GPA (Upper Level)

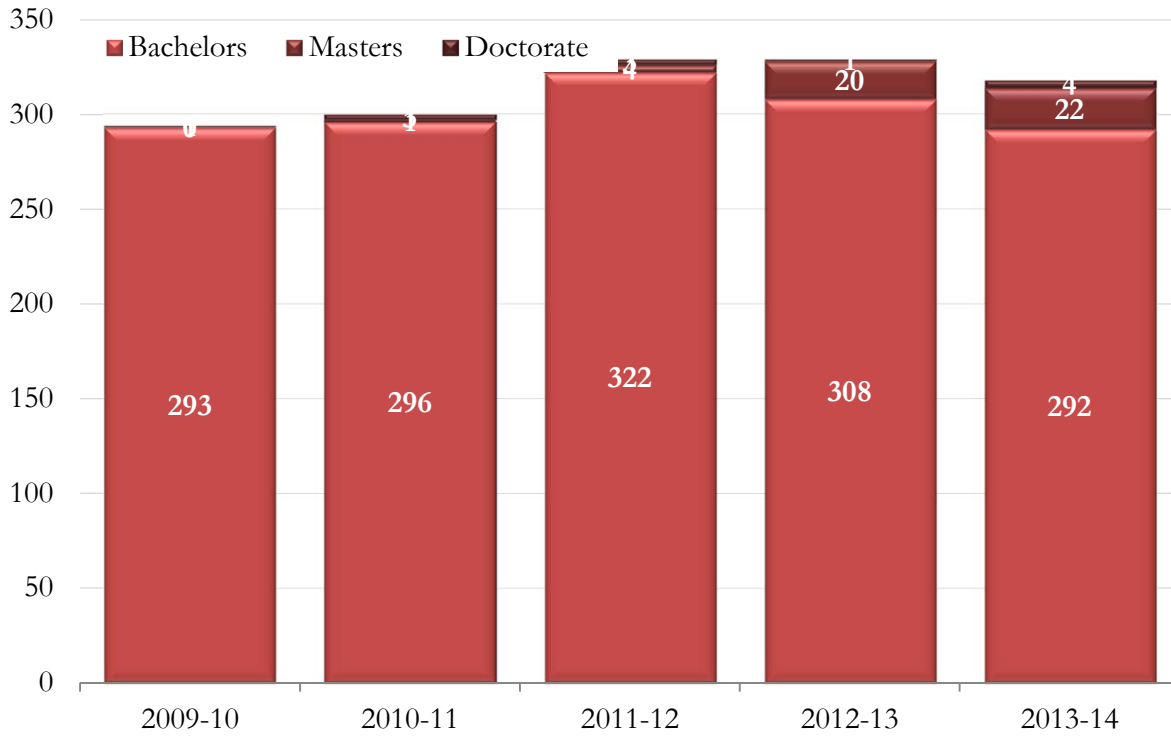


Term	Number	Term GPA	Cumulative GPA
Fall 2009	574	3.06	3.14
Fall 2010	582	3.04	3.12
Fall 2011	604	3.01	3.13
Fall 2012	562	3.04	3.14
Fall 2013	554	3.10	3.21

Note: Statistics include only formally admitted junior and senior level students. Cumulative GPA is calculated on undergraduate coursework and is cumulative through the fall term indicated.

Source: Fall Student Instructional Files

College of Business  
 Department of Marketing  
 Degrees Awarded by Semester  
 CIP Code: 521401 for Bachelors, Masters; 520101 for Doctorate

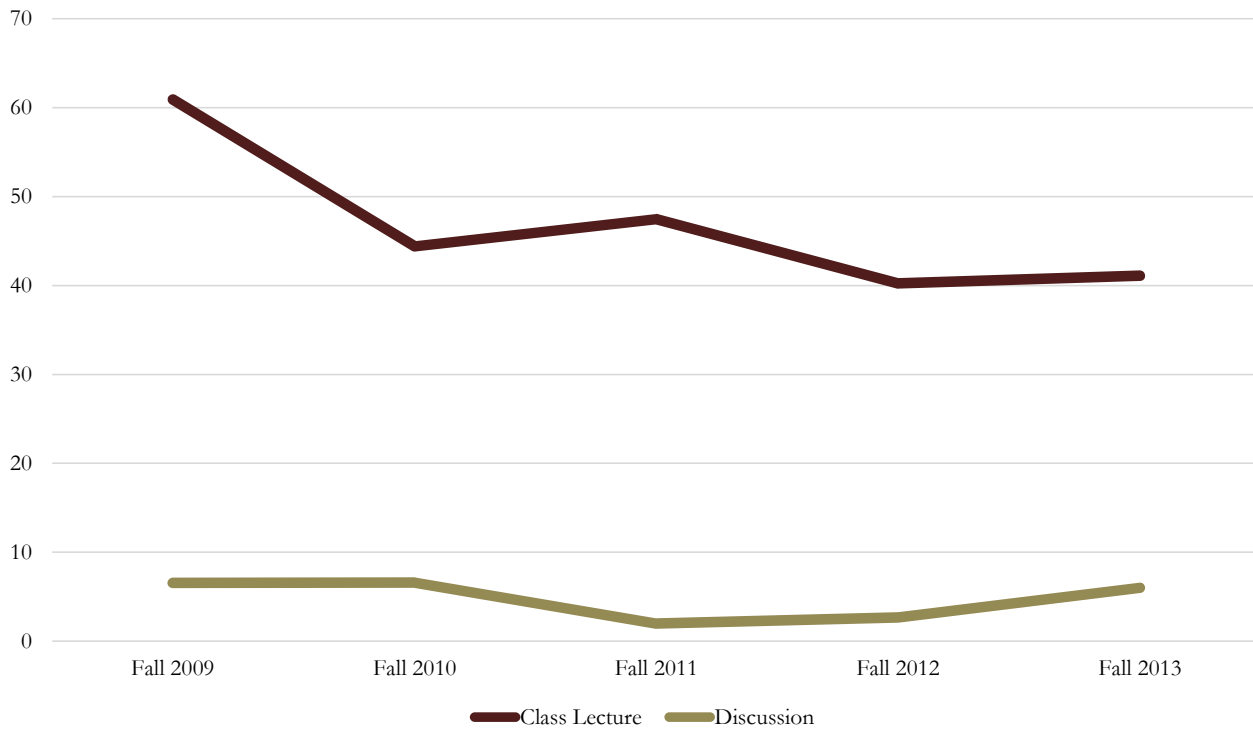


		Bachelors	Masters	Doctorate	Total
2009-10	Summer '09	49	0	1	50
	Fall '09	52	0	0	52
	Spring '10	192	0	0	192
<b>2009-10</b>	<b>Total</b>	<b>293</b>	<b>0</b>	<b>1</b>	<b>294</b>
2010-11	Summer '10	50	0	2	52
	Fall '10	58	0	0	58
	Spring '11	188	1	1	190
<b>2010-11</b>	<b>Total</b>	<b>296</b>	<b>1</b>	<b>3</b>	<b>300</b>
2011-12	Summer '11	67	0	3	70
	Fall '11	62	1	0	63
	Spring '12	193	3	0	196
<b>2011-12</b>	<b>Total</b>	<b>322</b>	<b>4</b>	<b>3</b>	<b>329</b>
2012-13	Summer '12	67	11	1	79
	Fall '12	49	6	0	55
	Spring '13	192	3	0	195
<b>2012-13</b>	<b>Total</b>	<b>308</b>	<b>20</b>	<b>1</b>	<b>329</b>
2013-14	Summer '13	55	10	3	68
	Fall '13	46	9	0	55
	Spring '14	191	3	1	195
<b>2013-14</b>	<b>Total</b>	<b>292</b>	<b>22</b>	<b>4</b>	<b>318</b>

Source: Final Student Instruction Files (SIF)



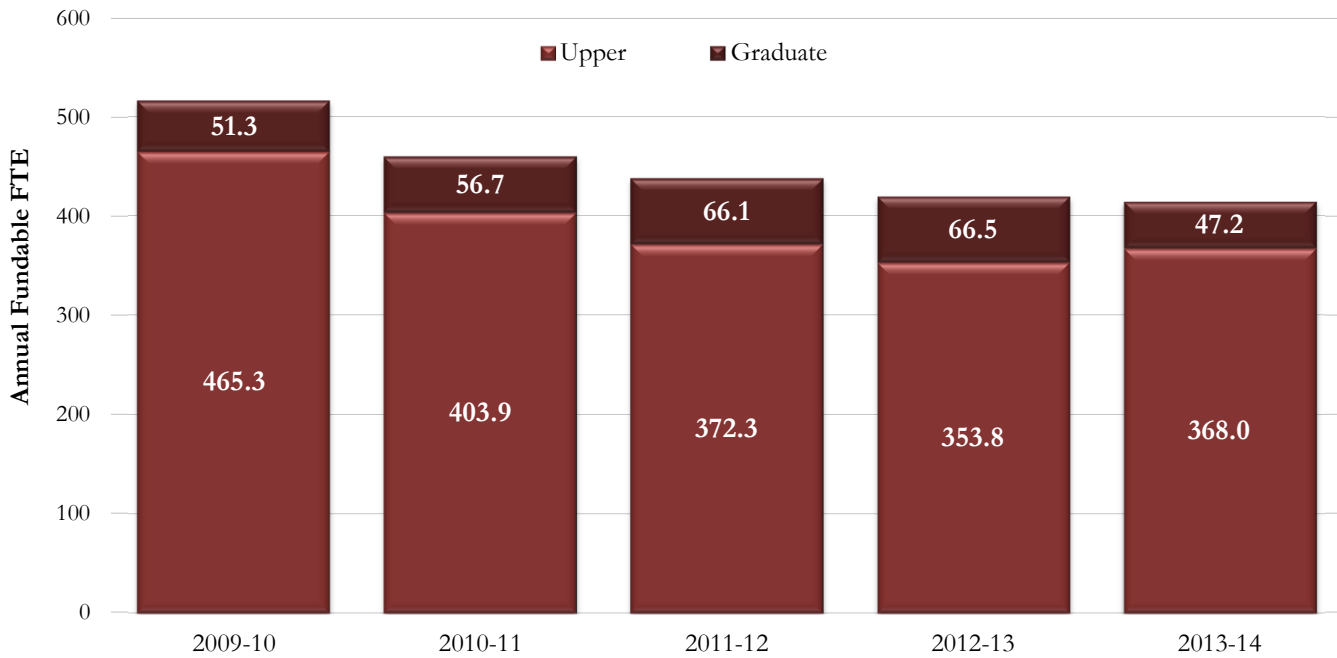
College of Business  
 Department of Marketing  
 Average Class Size



Term	Course Classification	Class Lecture			Discussion			Laboratory		
		Enrolled	Number of Sections	Class Size	Enrolled	Number of Sections	Class Size	Enrolled	Number of Sections	Class Size
Fall 2009	Lower									
	Upper	2,731	36	75.9	10	1	10.0			
	Graduate	195	12	16.3	75	12	6.3			
	<b>Total</b>	<b>2,926</b>	<b>48</b>	<b>61.0</b>	<b>85</b>	<b>13</b>	<b>6.5</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
Fall 2010	Lower									
	Upper	2,206	32	68.9	10	1	10.0			
	Graduate	148	21	7.0	23	4	5.8			
	<b>Total</b>	<b>2,354</b>	<b>53</b>	<b>44.4</b>	<b>33</b>	<b>5</b>	<b>6.6</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
Fall 2011	Lower									
	Upper	2,040	31	65.8						
	Graduate	240	17	14.1	4	2	2.0			
	<b>Total</b>	<b>2,280</b>	<b>48</b>	<b>47.5</b>	<b>4</b>	<b>2</b>	<b>2.0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
Fall 2012	Lower									
	Upper	2,012	38	52.9	1	1	1.0			
	Graduate	241	18	13.4	7	2	3.5			
	<b>Total</b>	<b>2,253</b>	<b>56</b>	<b>40.2</b>	<b>8</b>	<b>3</b>	<b>2.7</b>	<b>0</b>	<b>0</b>	<b>0.0</b>
Fall 2013	Lower									
	Upper	2,084	38	54.8						
	Graduate	259	19	13.6	12	2	6.0			
	<b>Total</b>	<b>2,343</b>	<b>57</b>	<b>41.1</b>	<b>12</b>	<b>2</b>	<b>6.0</b>	<b>0</b>	<b>0</b>	<b>0.0</b>

Source: Fall Final Student Instruction Files

College of Business  
 Department of Marketing  
 Fundable Student Credit Hours and FTE



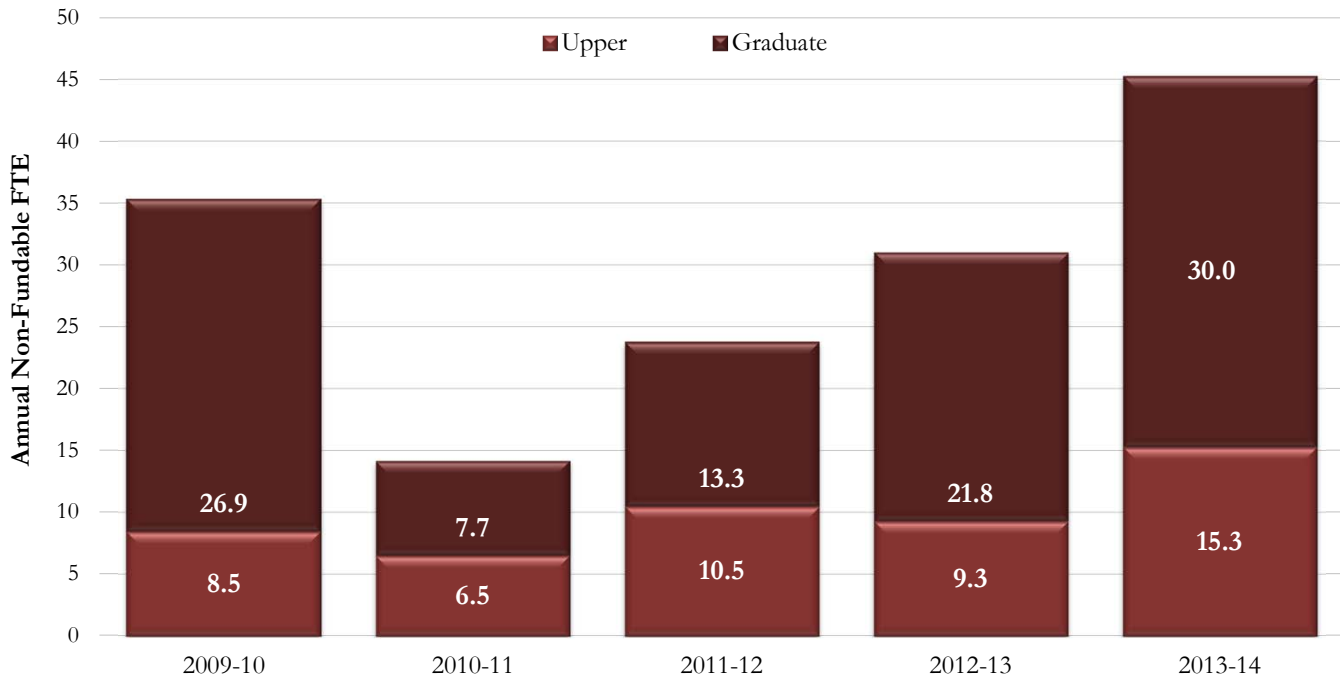
**Fundable SCH Produced**

**Annual Fundable FTE Contribution**

Fundable SCH Produced						Annual Fundable FTE Contribution					
Summer	2009	2010	2011	2012	2013	Summer	2009	2010	2011	2012	2013
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	2,536	2,398	1,755	1,323	1,449	Upper	63.4	60.0	43.9	33.1	36.2
Grad I	874	573	825	801	582	Grad I	27.3	17.9	25.8	25.0	18.2
Grad II	114	117	87	80	102	Grad II	3.6	3.7	2.7	2.5	3.2
<b>Total</b>	<b>3,524</b>	<b>3,088</b>	<b>2,667</b>	<b>2,204</b>	<b>2,133</b>	<b>Total</b>	<b>94.3</b>	<b>81.5</b>	<b>72.4</b>	<b>60.6</b>	<b>57.6</b>
Fall	2009	2010	2011	2012	2013	Fall	2009	2010	2011	2012	2013
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	8,246	6,741	6,171	6,038	6,243	Upper	206.2	168.5	154.3	151.0	156.1
Grad I	436	363	513	453	264	Grad I	13.6	11.3	16.0	14.2	8.3
Grad II	111	115	65	81	75	Grad II	3.5	3.6	2.0	2.5	2.3
<b>Total</b>	<b>8,793</b>	<b>7,219</b>	<b>6,749</b>	<b>6,572</b>	<b>6,582</b>	<b>Total</b>	<b>223.2</b>	<b>183.5</b>	<b>172.3</b>	<b>167.6</b>	<b>166.7</b>
Spring	2010	2011	2012	2013	2014	Spring	2010	2011	2012	2013	2014
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	7,829	7,015	6,965	6,789	7,026	Upper	195.7	175.4	174.1	169.7	175.7
Grad I	21	555	531	603	369	Grad I	0.7	17.3	16.6	18.8	11.5
Grad II	87	91	95	111	117	Grad II	2.7	2.8	3.0	3.5	3.7
<b>Total</b>	<b>7,937</b>	<b>7,661</b>	<b>7,591</b>	<b>7,503</b>	<b>7,512</b>	<b>Total</b>	<b>199.1</b>	<b>195.6</b>	<b>193.7</b>	<b>192.0</b>	<b>190.8</b>
Annual	2009-10	2010-11	2011-12	2012-13	2013-14	Annual	2009-10	2010-11	2011-12	2012-13	2013-14
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	18,611	16,154	14,891	14,150	14,718	Upper	465.3	403.9	372.3	353.8	368.0
Grad I	1,331	1,491	1,869	1,857	1,215	Grad I	41.6	46.6	58.4	58.0	38.0
Grad II	312	323	247	272	294	Grad II	9.8	10.1	7.7	8.5	9.2
<b>Total</b>	<b>20,254</b>	<b>17,968</b>	<b>17,007</b>	<b>16,279</b>	<b>16,227</b>	<b>Total</b>	<b>516.6</b>	<b>460.5</b>	<b>438.4</b>	<b>420.3</b>	<b>415.1</b>

Note: Lower and Upper hours are divided by 40 to obtain annual FTE; for all Graduate, hours are divided by 32  
 Source: Final Student Instruction Files (SIF)

College of Business  
 Department of Marketing  
 Non-Fundable Student Credit Hours and FTE



Non-Fundable SCH Produced

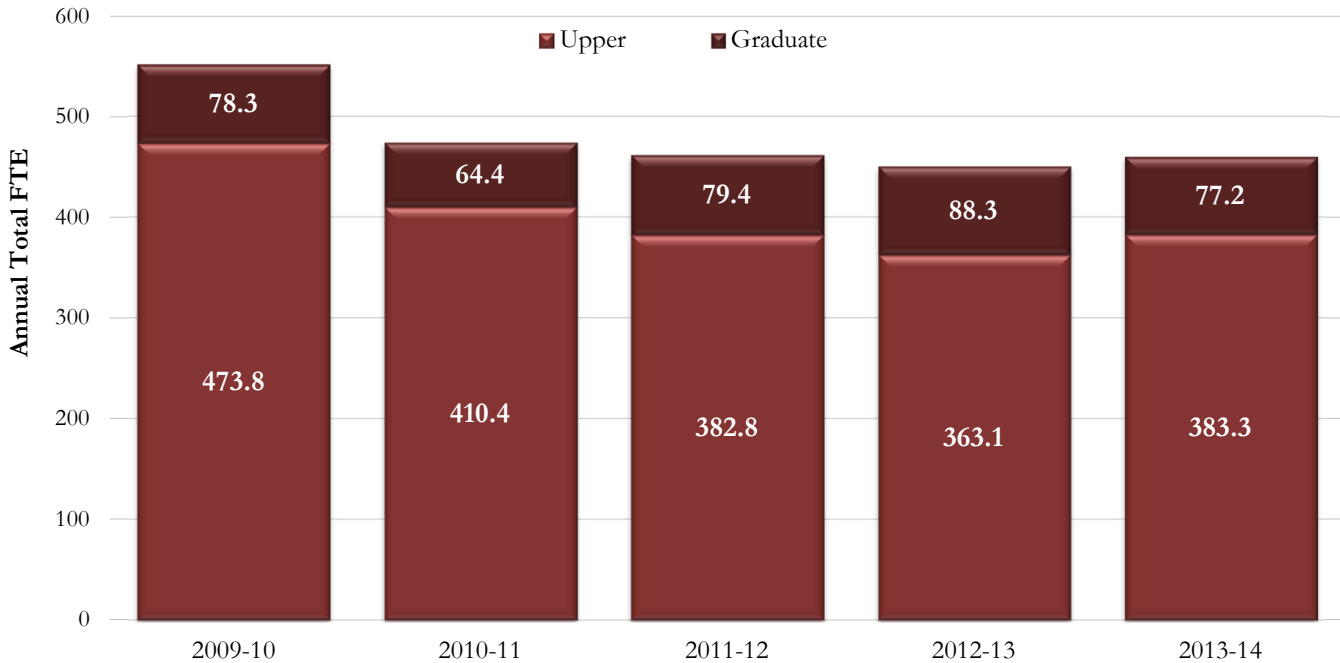
Annual Non-Fundable FTE Contribution

	2009	2010	2011	2012	2013	2009	2010	2011	2012	2013
<b>Summer</b>						<b>Summer</b>				
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0
Upper	198	87	144	93	105	Upper	5.0	2.2	3.6	2.3
Grad I	96	72	114	159	261	Grad I	3.0	2.3	3.6	5.0
Grad II	0	0	0	0	0	Grad II	0.0	0.0	0.0	0.0
<b>Total</b>	<b>294</b>	<b>159</b>	<b>258</b>	<b>252</b>	<b>366</b>	<b>Total</b>	<b>8.0</b>	<b>4.4</b>	<b>7.2</b>	<b>7.3</b>
<b>Fall</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>Fall</b>	<b>2009</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0
Upper	69	66	123	129	192	Upper	1.7	1.7	3.1	3.2
Grad I	363	81	201	276	510	Grad I	11.3	2.5	6.3	8.6
Grad II	3	0	0	0	0	Grad II	0.1	0.0	0.0	0.0
<b>Total</b>	<b>435</b>	<b>147</b>	<b>324</b>	<b>405</b>	<b>702</b>	<b>Total</b>	<b>13.2</b>	<b>4.2</b>	<b>9.4</b>	<b>11.9</b>
<b>Spring</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>	<b>2014</b>	<b>Spring</b>	<b>2010</b>	<b>2011</b>	<b>2012</b>	<b>2013</b>
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0
Upper	72	108	153	150	315	Upper	1.8	2.7	3.8	3.8
Grad I	396	93	111	261	189	Grad I	12.4	2.9	3.5	8.2
Grad II	3	0	0	0	0	Grad II	0.1	0.0	0.0	0.0
<b>Total</b>	<b>471</b>	<b>201</b>	<b>264</b>	<b>411</b>	<b>504</b>	<b>Total</b>	<b>14.3</b>	<b>5.6</b>	<b>7.3</b>	<b>11.9</b>
<b>Annual</b>	<b>2009-10</b>	<b>2010-11</b>	<b>2011-12</b>	<b>2012-13</b>	<b>2013-14</b>	<b>Annual</b>	<b>2009-10</b>	<b>2010-11</b>	<b>2011-12</b>	<b>2012-13</b>
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0
Upper	339	261	420	372	612	Upper	8.5	6.5	10.5	9.3
Grad I	855	246	426	696	960	Grad I	26.7	7.7	13.3	21.8
Grad II	6	0	0	0	0	Grad II	0.2	0.0	0.0	0.0
<b>Total</b>	<b>1,200</b>	<b>507</b>	<b>846</b>	<b>1,068</b>	<b>1,572</b>	<b>Total</b>	<b>35.4</b>	<b>14.2</b>	<b>23.8</b>	<b>31.1</b>

Note: Lower and Upper hours are divided by 40 to obtain annual FTE; for all Graduate, hours are divided by 32

Source: Final Student Instruction Files (SIF)

College of Business  
 Department of Marketing  
 Total Student Credit Hours and FTE



**Total SCH Produced**

**Annual Total FTE Contribution**

	2009	2010	2011	2012	2013	Summer	2009	2010	2011	2012	2013
<b>Summer</b>											
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	2,734	2,485	1,899	1,416	1,554	Upper	68.4	62.1	47.5	35.4	38.9
Grad I	970	645	939	960	843	Grad I	30.3	20.2	29.3	30.0	26.3
Grad II	114	117	87	80	102	Grad II	3.6	3.7	2.7	2.5	3.2
<b>Total</b>	<b>3,818</b>	<b>3,247</b>	<b>2,925</b>	<b>2,456</b>	<b>2,499</b>	<b>Total</b>	<b>102.2</b>	<b>85.9</b>	<b>79.5</b>	<b>67.9</b>	<b>68.4</b>
<b>Fall</b>						<b>Fall</b>					
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	8,315	6,807	6,294	6,167	6,435	Upper	207.9	170.2	157.4	154.2	160.9
Grad I	799	444	714	729	774	Grad I	25.0	13.9	22.3	22.8	24.2
Grad II	114	115	65	81	75	Grad II	3.6	3.6	2.0	2.5	2.3
<b>Total</b>	<b>9,228</b>	<b>7,366</b>	<b>7,073</b>	<b>6,977</b>	<b>7,284</b>	<b>Total</b>	<b>236.4</b>	<b>187.6</b>	<b>181.7</b>	<b>179.5</b>	<b>187.4</b>
<b>Spring</b>						<b>Spring</b>					
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	7,901	7,123	7,118	6,939	7,341	Upper	197.5	178.1	178.0	173.5	183.5
Grad I	417	648	642	864	558	Grad I	13.0	20.3	20.1	27.0	17.4
Grad II	90	91	95	111	117	Grad II	2.8	2.8	3.0	3.5	3.7
<b>Total</b>	<b>8,408</b>	<b>7,862</b>	<b>7,855</b>	<b>7,914</b>	<b>8,016</b>	<b>Total</b>	<b>213.4</b>	<b>201.2</b>	<b>201.0</b>	<b>203.9</b>	<b>204.6</b>
<b>Annual</b>						<b>Annual</b>					
Lower	0	0	0	0	0	Lower	0.0	0.0	0.0	0.0	0.0
Upper	18,950	16,415	15,311	14,522	15,330	Upper	473.8	410.4	382.8	363.1	383.3
Grad I	2,186	1,737	2,295	2,553	2,175	Grad I	68.3	54.3	71.7	79.8	68.0
Grad II	318	323	247	272	294	Grad II	9.9	10.1	7.7	8.5	9.2
<b>Total</b>	<b>21,454</b>	<b>18,475</b>	<b>17,853</b>	<b>17,347</b>	<b>17,799</b>	<b>Total</b>	<b>552.0</b>	<b>474.8</b>	<b>462.2</b>	<b>451.3</b>	<b>460.4</b>

Note: Lower and Upper hours are divided by 40 to obtain annual FTE; for all Graduate, hours are divided by 32  
 Source: Final Student Instruction Files (SIF)













## Operating Budget E & G Position FTE and Rate Totals by Pay Plan and Filled/Vacant

### College of Business

#### Marketing

	2010-11	2011-12	2012-13	2013-14	2014-15
<b>Filled 9 and 12 Month Faculty</b>					
Sum of FTE	18	17	17	20	20
Sum of PersonYr	13.4478	12.7007	12.7007	14.942	14.942
Sum of Rate	\$ 1,837,120	\$ 1,880,749	\$ 1,976,726	\$ 2,254,720	\$ 2,342,114
<b>Filled Staff Support</b>					
Sum of FTE	1	1	1	1	1
Sum of PersonYr	1	1	1	1	1
Sum of Rate	\$ 34,035	\$ 35,056	\$ 35,056	\$ 36,456	\$ 36,456
<b>Summer Faculty</b>					
Sum of FTE	7.35	8.53	8.42	7.48	5.9
Sum of PersonYr	0.7597	0.8491	0.8055	0.7734	0.6098
Sum of Rate	\$ 102,417	\$ 121,475	\$ 135,737	\$ 129,970	\$ 103,759
<b>Vacant &amp; Reserve Faculty</b>					
Sum of FTE	1	3	4	1	2
Sum of PersonYr	0.7471	2.2413	2.9884	0.7471	1.4942
Sum of Rate	\$ 19,394	\$ 194,090	\$ 336,924	\$ 135,968	\$ 261,670
<b>Total Sum of FTE</b>	<b>27.35</b>	<b>29.53</b>	<b>30.42</b>	<b>29.48</b>	<b>28.9</b>
<b>Total Sum of PersonYr</b>	<b>15.9546</b>	<b>16.7911</b>	<b>17.4946</b>	<b>17.4625</b>	<b>18.046</b>
<b>Total Sum of Rate</b>	<b>\$ 1,992,966</b>	<b>\$ 2,231,370</b>	<b>\$ 2,484,443</b>	<b>\$ 2,557,114</b>	<b>\$ 2,743,999</b>

**E & G Expenditures by Budget Category, By Object Code, Departments within Colleges**

**College of Business**

*Marketing*

		<b>2008-09</b>	<b>2009-10</b>	<b>2010-11</b>	<b>2011-12</b>	<b>2012-13</b>	<b>2013-14</b>
<b>SALARY</b>	FACULTY	\$ 2,002,539	\$ 2,076,631	\$2,188,351	\$2,376,733	\$ 2,299,596	\$2,236,230
	FRINGE BENEFITS	\$ 490,305	\$ 509,140	\$ 548,801	\$ 540,486	\$ 460,888	\$ 524,117
	OTHER SALARY					\$ 351	\$ 526
	USPS	\$ 34,382	\$ 34,036	\$ 35,483	\$ 39,358	\$ 34,922	\$ 35,930
	<b>SALARY Total</b>	<b>\$ 2,527,226</b>	<b>\$ 2,619,807</b>	<b>\$2,772,635</b>	<b>\$2,956,577</b>	<b>\$ 2,795,757</b>	<b>\$2,796,803</b>
<b>EXPENSE</b>	EQUIPMENT & BOOKS				\$ 500		\$ 399
	OFFICE SUPPLIES				\$ 546		\$ 362
	OTHER MATERIALS & SUPPLIES		\$ 46	\$ 556			
	PRINTING	\$ 280	\$ 467	\$ 275			\$ 71
	RENTAL OF BUILDINGS					\$ 3	\$ 70
	TRAVEL	\$ 19,827	\$ 19,429	\$ 20,890	\$ 20,653	\$ 18,405	\$ 16,591
	<b>EXPENSE Total</b>	<b>\$ 20,107</b>	<b>\$ 19,942</b>	<b>\$ 21,721</b>	<b>\$ 21,699</b>	<b>\$ 18,408</b>	<b>\$ 17,493</b>
<b>OPS</b>	FACULTY ADJUNCTS	\$ 20,000					
	FRINGE BENEFITS	\$ 290					
	GRAD ASST	\$ 60,791					
	<b>OPS Total</b>	<b>\$ 81,081</b>					
<b>Grand Total</b>		<b>\$ 2,628,414</b>	<b>\$ 2,639,749</b>	<b>\$2,794,356</b>	<b>\$2,978,276</b>	<b>\$ 2,814,165</b>	<b>\$2,814,296</b>





